

Summary

MBA graduate in Interior Designing with 1 year of experience in sales management at Kotak Life Insurance. Skilled in client relationship management, business development, and revenue growth. Strong understanding of customer needs, negotiation strategies, and project coordination. Seeking opportunities in interior design sales, client management, or business development roles.

Education

International School Of Design	
MBA - interior Designing	Hyderabad, Telangana
2025	
Gauhati University	
B.Com	Bongaigaon, Assam
2021	

Experience

kotak life insurance	
Sales Manager	
Mar 2021 - Jul 2022	Bongaigaon, Assam
- Developed and implemented a comprehensive sales strategy that aligned with company goals and market trends. Utilized CRM and sales forecasting tools to optimize sales processes and improve efficiency. - Built and maintained strong relationships with key clients, fostering long-term business partnerships. Identified and targeted new market opportunities, expanding the company's customer base. - Provided regular sales reports to senior management, keeping them informed of key performance indicators. - Established and maintained a positive and results-oriented sales culture. - Managed a sales budget, ensuring efficient use of resources while maximizing revenue.	
Spacopedia	
Interior Designer (Intern)	Hyderabad, Telangana
Jan 2023 - Jun 2023	
- Collaborated with clients, contractors, and other stakeholders to ensure project completion within budget and on schedule. - Designed and implemented interior layouts for commercial and residential spaces, maximizing space utilization and creating aesthetically pleasing environments.	

Skills

Client Management | Business Development | Sales Training | Client Management | Sales Analytics | Market Research | Communication | Strategic Planning | Customer Relationship Management (CRM) | Problem Solving

Language

- English
- Hindi
- Bengali
- Punjabi